

MUSTANG DAILY

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Business consultant conveys ideas

Says American firms need teamwork to regain success

By Steve Harmon
Staff Writer

Profit sharing, teamwork and participatory management can turn American business around, said Fran Tarkenton, business consultant and former NFL star.

Tarkenton, sponsored by the Cal Poly American Marketing Association, addressed about 250 people at a dinner Wednesday.

"People need to be involved in sharing the knowledge of how the company works," Tarkenton said. "All of us are smarter than one of us."

Tarkenton said Japanese business has taken over because Americans don't have a stake in the companies they work for.

"We're getting our asses kicked," he said.

Tarkenton was quick, however, to point out recent successes in American business that he believes will swing the tide and put American business on top again. He said management philosophy needs to change.

Tarkenton said businesses need to listen to employees doing the jobs and work as a team to accomplish goals. Employees are most aware of the day-to-day operations — they are on the front line doing the jobs, he said.

"In my software company I got a guy... (who) just got a \$1,400 bonus because he's getting out what he puts in," Tarkenton said. "We keep score in our companies so employees know where they stand and they are rewarded for good work — it's as simple as that."

He said behavior is a function of consequence — the better the consequence the more likely the effort to meet the goal. And feedback on performance needs to be timely.

"My wife made me a big ol' chicken dinner with all the trimmings and I ate so much I had to lay on the couch," Tarkenton said. "It was good and I didn't wait a year to tell her, I told her right away it was good."

Tarkenton said less management helps put the power of the company where it belongs — with the employees.

"We don't need six or seven layers of management — managers watching managers,"
See Tarkenton, page 4



Fran Tarkenton during a light moment

MICHELLE DI SIMONE/Mustang Daily

16th district congressman says candidates avoid issues

By Stewart McKenzie
Staff Writer

The current presidential campaign is one of the most depressing ever, said the 16th district congressman Thursday.

Rep. Leon Panetta (D-Carmel Valley), speaking in the Agricultural Engineering lecture hall, said the exchange of issues between Democratic candidate Michael Dukakis and Republican candidate George Bush have been overshadowed by the "30-second sound-bite era."

"Neither candidate, frankly, is confronting the issues that face this country," Panetta said. "I don't have a very clear image of what direction either of these two will present to the country on the issues that confront this nation."

Panetta, running in Tuesday's election against Republican challenger Dr. Stanley Monteith of Santa Cruz, spoke to about 50



Mustang Daily file photo

Leon Panetta

people in the 137-seat capacity lecture hall, followed by questions from the audience.

In his 20-minute speech, Panetta touched on five subjects he considered issues: arms con-

trol, world communication, fiscal management, human need problems and better resource management.

On arms control, he said 48,000 warheads still exist even though the United States and the Soviet Union have agreed to reduce arms. Future survival depends on the cooperation of the two countries, he said.

But a bigger threat lies in Third World nations that are developing nuclear weapons, he added.

"The danger in that is the United States and the Soviet Union understand the risks of nuclear proliferation and nuclear war," said the six-term congressman. "I'm not so sure that smaller countries have a full understanding of the risks involved."

Panetta said the world must work together to solve problems. He cited problems such as the

See PANETTA, page 9

Poly student one of three on CSU board

By Steve Harmon
Staff Writer

A Cal Poly political science major was recently selected as one of three student representatives from the California State University system to sit on

its International Program board.

Theresa Velcamp said the board operates as a "20th campus" of the CSU system and makes policies and procedures for the Overseas Study program, which sends students to foreign universities to study while earn-

ing CSU credits.

Velcamp downplayed her appointment to the board.

"It's not like a major, major deal," Velcamp said. However, she said she enjoys being on the board because it is important to have students represented.

Velcamp said her selection came after returning this July from a year abroad studying politics at the University of Bradford, England. She received some papers from the International Program board asking her to evaluate her experience.

She sent the letter to the board in Long Beach along with some suggestions about how the program could be improved. The board responded by appointing her as student representative.

One of her suggestions to the board dealt with something she said was controversial — anonymous evaluation of foreign professors by American students studying overseas. Normally students at foreign universities do not evaluate professors.

See VELCAMP, page 4



Theresa Velcamp

STEVE HARMON/Mustang Daily

Higuera to get a dusting off

Students will sweep SLO streets Sunday

By Karin Holtz
Staff Writer

Higuera Street should sparkle this weekend.

The Downtown Business Improvement Association is sponsoring the Fall SLO Sweep this Sunday in an effort to clean up the downtown area before the holiday season. The BIA is urging merchants and members of the community, particularly students, to join the work party.

Kappa Alpha Theta sorority, Lambda Chi Alpha fraternity, the executive staff of ASI and the Student Senate are some of the student groups that will be on hand for the cleaning. Others, such as the Panhellenic Council and the Poly Royal Executive Committee, may also participate.

Jeff Schumacher, community relations representative for Cal Poly, said the SLO Sweep is "a perfect opportunity to show people that students can contribute to the community."

"How many students go downtown on Thursday nights and mess it up?" Schumacher asked. Students should take responsibility for being a part of this town, he added.

Dodie Williams, BIA administrator, said the SLO Sweep is a way for students to look better in the eyes of the community. "Sometimes the students are dealt black eyes and I don't know if it is warranted. This is a chance for them to get good

press instead of bad press."

Other citizens have also responded to the call for help. The Friendship School for developmentally-disabled adults is volunteering to steamclean the sidewalks.

The BIA is asking store owners to clean their storefronts, windows and awnings while the volunteers scrub and polish the rest of the downtown area, Williams said.

Volunteers will sweep sidewalks and gutters, remove litter from tree wells, clean street signs, lamp posts and trash cans, and remove staples and nails from street trees.

Williams said the BIA organized the SLO Sweep so people will start taking action. "We get a little lackadaisical at times. A concerted effort of this type can promote a greater awareness and help us put on a happy face for holidays."

If all goes well the BIA will sponsor a Spring Cleaning also. "We want to get a pulse feel for the support from merchants," Williams said. "This is a trial balloon that we're sending up."

Higuera Street will be closed on Sunday from 7 a.m. to noon, from Morro Street to Nipomo Street for the cleaning party. Anyone interested should come to the command post at the corner of Garden and Higuera Streets between 7 and 11 a.m. Cleaning supplies will be provided.

Election '88

Inside

With the election days away, it's time to start making informed voting decisions. Take a brief look at the 29 state ballot propositions and the host of candidates running for office in Mustang Daily's special election section on page 6 and 7.

MUSTANG DAILY

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Letters to the Editor

Letter paranoid and backward

Editor — Stephanie Alhurst's letter (Nov. 2) is the epitome of the backward and paranoid attitude that embarrassingly has infected our uneducated countrymen. I think once Stephanie rids herself of her "red scare" and reads about the issues by reliable sources, she may change her mind in backing a totally hypocritical administration.

Firts, it's obvious Stephanie is uneducated on the subject of the contra rebels. There are a number of books available written by acclaimed authors most of whom have spent some time in Nicaragua. It's funny, they all say the same thing. The contras are functioning in a totally immoral framework. Stephanie, I urge you to read.

Second, Stephanie writes that we need "God-fearing, patriotic Americans in Washington D.C. who are concerned about America first." Stephanie, which America are you referring to? Bush's \$America\$ and wealthy friends supporting such dollar producing endeavors as the land lease act opening the California coast to oil drilling? Or do you speak of the rest of us who make an honest living?

... And last, Stephanie says she is going to vote a straight Republican ticket, that is checking off all politicians with an R next to their name. I guess it's easier that way.

Stephanie, you really need to start reading. Take some responsibility and stop listening to your parents.

Doug Riffenburgh
Industrial Engineering

Dukakis' stands are inconsistent

Editor — Has anyone noticed the two sides of Michael Dukakis? One, he wants to hide and one is supposedly out in the open. In one of his speeches Dukakis says he is a liberal in the tradition of F.D.R., Harry Truman and John F. Kennedy. Notice a trend here. Dukakis, if you choose to be a liberal democrat you must claim the likes of Jimmy Carter, George McGovern and Walter Mondale. You must take the good with the bad.

Dukakis has fought this liberal label the whole election. At the beginning of the primaries he proclaimed himself a liberal, then all of a sudden when the liberal label became unacceptable he denounces it. Then, this past weekend he comes out and says 'sure I'm a liberal.' What's wrong with this picture?

Michael, if you expect to win the election you must first make up your mind on where you stand. You must choose a position and stick with it through thick and thin, not just when it suits your whims.

When Nov. 8 comes around remember to vote for a consistent candidate, one who accepts all of the conservative labels proudly. Vote George Bush and Dan Quayle for president and vice president and feel secure in the future of America.

Rick Clark
Economics

Blind patriotism is just ignorant

Editor — In regards to Ms. Alhurst's Nov. 2 letter, I have to ask just what she knows about communism that the Democrats don't. Ms. Alhurst, what you're demonstrating is not conservatism, but simple, myopic pig-ignorance that can only be expected from a person who knows absolutely nothing of the history of Central America; a blind "patriot" who believes in "my country, right or wrong."

Nothing that the Soviets can do in Central America could be worse than what we have already done there ourselves. Even if they do "take Guatemala, Honduras, Costa Rica and El Salvador" would they commit more atrocities, and deny more freedom than U.S. puppets like Somoza in Nicaragua, to name one of many?

An article in the Nov. 2 issue of the *Los Angeles Times* that said the reason for the creation of the electoral college was because the general population was considered too ignorant to vote. I submit that in your case this still holds true. And, I might add, "God-fearing, patriotic Americans" do exist outside the Republican party, and they are still just as American even

Congress is too powerful

By Matthew Wisbey

"The history of liberty is a history of limitations of governmental power, not the increase of it. When we resist, therefore, the concentration of power, we are resisting the powers of death, because concentration of power is what always precedes the destruction of human liberties."

— Woodrow Wilson

These words cannot be taken lightly; they exemplify the philosophy and intricate workings of our federal Constitution. The preamble to the Constitution and the beginning of the Declaration of Independence make this perfectly clear. The Constitution was engineered to chain the federal government and keep it from encroaching upon the liberties of the people.

The Constitution also spells out very clearly the duties and limitations of the different branches of the federal government, especially the Congress. Congress is the custodian of the Constitution. Congress is the heart and soul of the federal government. Article I of the Constitution tells us exactly what the Congress can and cannot do. It can collect taxes, borrow money, establish a postal service, authorize patents, raise a military, establish courts, impeach the executive, and establish laws on naturalization and bankruptcy. The 10th Amendment prohibits Congress and the federal government from exceeding these limitations: *The powers not delegated to the United States by the Constitution, nor prohibited by it to the states, are reserved to the states respectively, or to the people.* Simply stated: The federal government is limited in its powers. Everything else goes to the states. The question is: Is the federal government guilty of a breach of the federal Constitution?

To most people, the concept of limited government is obscure, and that is a tragedy. Just tour a national cemetery and see the graves of the 1 million-plus men and women who gave their lives in defense of our freedoms. These brave young people took an oath to "defend the Constitution against all enemies, foreign and domestic." Yet we still elect people who daily disregard our federal Constitution for personal gain. They pull on the heart-strings of the people during election years with massive spending policies which inevitably lead in two directions: higher taxes, massive debt. The worst aspect is the constant re-election of these people who make a career out of spending our resources when the law specifically prohibits it. The appropriation for our defense is much too inefficient, our welfare spending (a duty reserved and restricted to the states) grows astronomically in order to pander to the vocal special interests so a re-election bid can be padded.

People do not realize what is happening. Nearly 99 percent of the candidates up for re-election were re-elected in 1986. The same political machine has dominated the Congress for 54 of the last 58 years; 34 consecutive years. We, the people, are just rubber-stamping our Congress and giving them free license to destroy our liberties. The Congress no longer represents the people. It represents itself. We are now seeing what happens when the federal government decides to leech upon the national economy. Our productive economic might has been squandered in an attempt to create a bureaucratic

though they don't happen to agree with your self-serving view of the world.

If people are going to condemn others, then maybe they should back up their point with substance, research and intellect.

Andrew R. Ovenden
Social Sciences

Central America situation grave

Editor — In reference to Stephanie Alhurst's letter (Nov. 2): Stephanie, before your ig-

norance and "patriotism" make you known as one of the many uneducated campus Republicans, allow me to briefly clarify.

The major problem is not that the Democrats do not understand communism. The major problem is Republicans do not understand Latin Americans are living, breathing and emotional human beings unlike yourself.

Central America's grave situation is more than the lies our acting leaders have persuaded you to believe. Beneath all the bull, innocent friends and loved ones are massacred by the "Freedom Fighters" (a.k.a. Reagan's terrorists throughout Nicaragua).

Nicaragua's new generation is

welfare state. People think it would be nice to have the federal government provide for our needs, but fail to realize that in order for an able, potentially productive person to be provided for by the government, someone else must work hard enough to provide for himself and a person who doesn't care enough to provide for himself. Taking money from one person and bestowing it upon another robs the first of his incentive to work hard, the second of his dignity and the autonomy of both. I am not advocating disregard for those people who cannot help themselves, but weaning potentially productive people from our welfare system. We should help the handicapped, disabled veterans, and give the people who were not as blessed as the rest of us a chance to better themselves. It may not happen in one generation. My family has been in this country for nine generations and I am the first to go to college directly from high school. Progress takes time.

1988 is a year to start this desperately needed congressional change. Get big spenders out. We can educate ourselves about the Constitution and hold our elected officials responsible to it, not the whims of special interests. We can demand a balanced budget, and give the federal executive the power to veto portions of a spending bill, as many of the states' executives have done.

We need a strong and efficient defense, and we need to get the FICA out of the budget so the Congress cannot use the funds for paying for the rest of their tax-and-spend policies. We need to issue gold-backed bonds so our government can borrow at 1 to 3 percent instead of current rates. We need to be tough on drugs and crime. We need a change. Leon Panetta is known as one of the biggest spenders in the Congress. He was just made aware of the 10th Amendment two weeks ago. He votes for special interests, not us. He voted the ACLU agenda 90 percent. Ted Kennedy only went along 80 percent. He supports higher taxes, opposes stronger defense. Stanley Monteith stands for the opposite, and represents a needed change. He agrees with Leon Panetta on only one issue: the environment. We need a man who will fight for our freedoms, not his career.

I encourage you to go home tonight and read the Constitution and ask yourself who is the best candidate for the custody of the Constitution. Ask yourself if you agree with the federal Constitution's position of limited federal government. Ask yourself if values, taxes, defense, and business are important things for our Constitutional custodians to consider, and vote accordingly. Finally, consider this: "My God, how little do my countrymen know what precious blessings they are in possession of, and which no other people on earth enjoy." — Thomas Jefferson

"Posterity — you will never know how much it has cost my generation to preserve your freedom. I hope you will make good use of it." — John Quincy Adams

Matthew Wisbey is a construction management major. He is also an ASI senator.

fighting the oppressive means of the United States and the Soviet Union. They hope through a mutual improved relations peace is ultimately achievable. Oh, by the way Stephanie, were you one of the folks on the Oliver North presidential campaign?

Scott Gawel
Economics

Letters to the editor should be typed or legibly written, less than 300 words, and include the author's name, address, phone number and major/title. Submit to Graphic Arts room 226 in the box marked "Letters to the Editor."

BLOOM COUNTY



by Berke Breathed

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Worm wiggles way into state computers

SAN FRANCISCO (AP) — A computer "worm" worked its way through mail systems at university and government research facilities throughout California, gobbling up expensive computer time as it replicated, officials said Thursday.

The worm "choked" the systems and forced some to shut down, but apparently caused no serious damage.

Among the hardest hit, said Lawrence Livermore Laboratory at Berkeley spokesman Lynn Yarras, were Stanford University and Lawrence Livermore Laboratory at Livermore.

"It's not destructive per se," said Yarras. "What it does is it takes up computer time, computer resources. Each copy (of the virus) replicates itself. It showers out to every computer on the system."

That system is a nationwide computer system called Arpanet, run by the Defense Advanced Research Projects Agency, a research arm of the U.S. Defense Department. Yarras said every major university and research facility in the country is part of that system.

Among the first to encounter and isolate the problem were LBL computer scientists Darren Griffens and Craig Leres. They were working with computers — one of them controlling the lab's Bevatron large particle accelerator — about 5 p.m. Wednesday

and noticed the machines operating very slowly. They saw the Berkeley machines were trying to contact other machines through their electronic mail system, said Yarras.

Stanford University spokesman Bob Beyers said the virus took 15 minutes to discover and about three hours to contain. Beyers said the tapeworm can be halted by turning off the computer's mail system and can be killed by patching around it.

At Lawrence Livermore, spokesman Jeff Garberson said the problem in its unclassified, non-secured computer systems was discovered about 8 p.m. and most of it cleaned out about 1 a.m.

At NASA's Jet Propulsion Laboratory in Pasadena, spokesman Bob Mc Millin said NASA Ames called to report the problem in the Mountain View area. "Since we're linked together on a lot of data bases and electronic mail, we just disconnected from the system," he said.

The San Diego Super Computer Center also was hit.

"It (the virus) did in fact hit here. This morning is when I noticed it," said Gerard Newman, a member of the technical staff at the center located on the campus of the University of California, San Diego.

Pilot may have died before Cerritos crash

LOS ANGELES (AP) — A federal judge agreed Thursday that a lawyer's opening presentation in the Cerritos air disaster trial was unfair to the government, but he wants more discussion before ruling on a mistrial motion.

U.S. District Judge David V. Kenyon ordered all sides in the trial to return on complicated Nov. 10 to resolve the mistrial issue — based on the health of private pilot William Kramer prior to the 1986 crash.

On Wednesday, Kramer family attorney Frank Brummett said the pilot may have died minutes before his small plane collided with an Aeromexico DC-9 over Cerritos, killing 82 people.

"I think the government, as well as Aeromexico, has made a strong enough case of unfairness," Kenyon said. "I don't think it's fair to these defendants. This trial will stop."

The judge had been expected to rule on government attorney Steven Riegel's motion for mistrial on grounds Kramer's health was not presented as an issue in pretrial hearings. In-

stead, the judge ordered both sides to submit motions early next week and appear for the Thursday hearing.

"It has to be all out on the table," Kenyon said, telling the Kramer attorneys "to take their best shots" and present all relevant evidence.

Kenyon said the issue of Kramer's health is so emotional that it shouldn't have been raised.

The jury was excused until Nov. 14.

If dismissal is allowed, a new jury would be empaneled.

Kramer's wife and daughter died with him in the Aug. 31, 1986, collision over Cerritos, 20 miles southeast of Los Angeles International Airport.

Other attorneys in the civil lawsuit seeking to place blame for the accident represent families of other victims.

The lawyers represent 70 individual lawsuits consolidated into one.

The Kramers were en route to Big Bear Lake when their plane entered restricted air space, the Los Angeles Terminal Control Area, and collided with Aeromexico Flight 498.

Koop blasts forced AIDS disclosure

SAN FRANCISCO (AP) — A California ballot measure that would force doctors and blood banks to report positive AIDS-test results would discourage people from participating in research, U.S. Surgeon General C. Everett Koop said.

"It would drive people who could participate in drug trials away from research and underground," Koop said. "Everything we have done may step backwards five years."

Proposition 102 is "contrary to every principle of public health I know," Koop said in Wednesday's San Francisco Examiner.

The proposition will be on the ballot Tuesday along with a measure, Proposition 96, that would allow judges to order AIDS tests for people accused of sex crimes.

In a poll of 600 registered California voters, 41 percent favored Proposition 102, 28 percent opposed it and 31 percent were undecided, the newspaper said.

Proposition 96 was favored by 47 percent and opposed by 28 percent, with 25 percent undecided. The margin of error was four percentage points.



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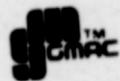
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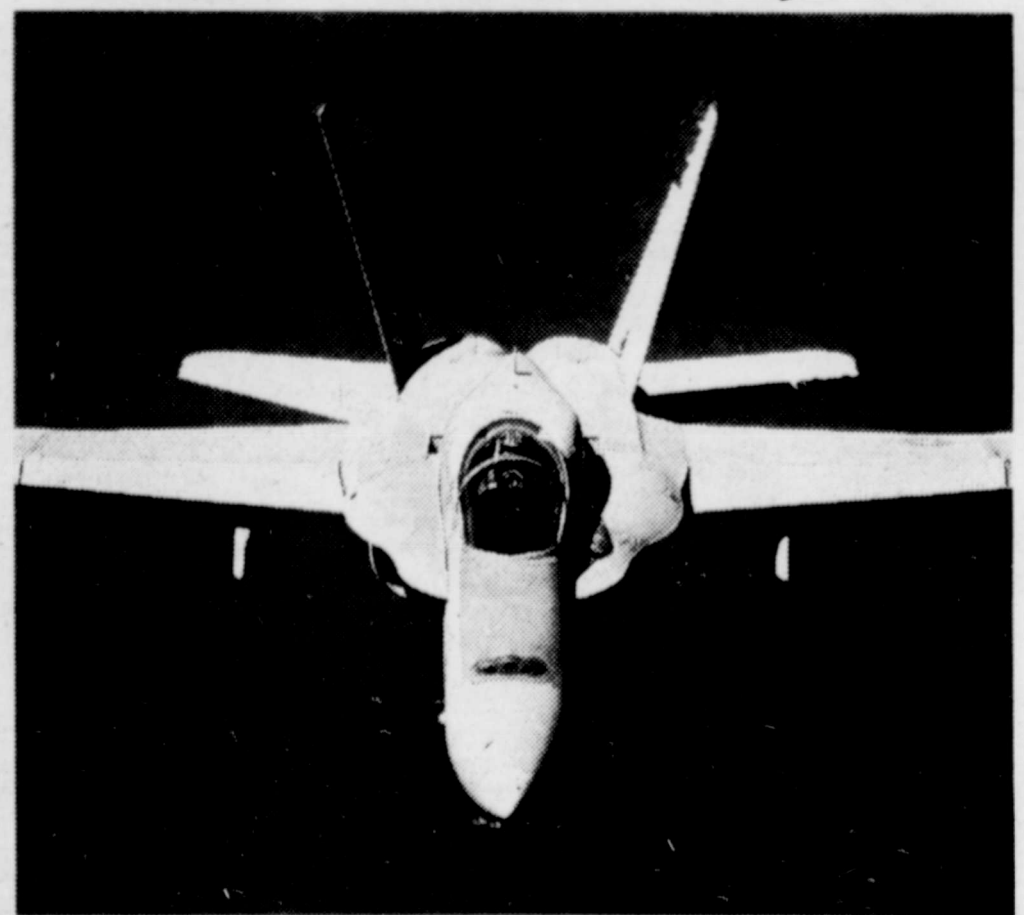
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TARKENTON

From page 1

Tarkenton said. "People can think for themselves."

He said the old way of thinking that management "think" and workers "do" is one of the reasons America has been losing its edge in the marketplace.

"There needs to be recognition and monetary reward for good performance," Tarkenton said.

To illustrate the point, he told of the way he operated when he was quarterback for the Minnesota Vikings.

"Around 80 percent of my plays were called by my fellow team members," Tarkenton said. "I would ask them for their input and then let them carry out the play."

He said some of those guys had no more than a second grade

education, but they knew the game and their input was valuable.

"These guys would give it all they had because their ideas were at stake."

Motivation plays a key in a successful business, Tarkenton said.

"Motivation is not a pep talk, it's not pretending — it's getting people involved with the decisions that affect them," Tarkenton said.

Tarkenton said the biggest success story he has ever seen is that of Sam Walton, the founder of Walmart and a personal friend of his.

"He was a 46-year-old guy working at a five-and-dime store, and he went to the CEO with suggestions on how to make the company more efficient," Tarkenton said. "He wanted to get employees involved in the company with profit-sharing." Tarkenton said this would

make employees more aware of how they could help the company cut costs because it would boost profits — profits employees would be sharing.

Tarkenton said Walton's proposal was rejected by the CEO of the five-and-dime franchise because the company was doing OK and didn't "need fixing." Walton quit and started his own company in 1962 with nothing, and is now worth \$9 billion, while his franchise earns \$18 billion a year.

"Mr. Sam doesn't call his employees 'employees' — he calls them associates," Tarkenton said. "He shares one-third of the profits with them."

In his own five companies, Tarkenton said he doesn't have anybody "work for me, they work with me," he said.

Tarkenton said business "needs emotion, passion — without those you can't live. You gotta do it from the inside out."

VELCAMP

From page 1

Velcamp said students had an opportunity to evaluate the whole program while she was in England but not professors, as students do here. She said since students studying abroad are part of the CSU International Program, they should be allowed to evaluate professors.

"Over in foreign countries, professors are highly esteemed

so things like evaluations by students may make them less open to teaching visiting American students," Velcamp said. She offered the suggestion at a board meeting in October.

"Nothing has been decided yet," Velcamp said.

Velcamp's duties at Cal Poly involve helping approve candidates for overseas study.

Velcamp said she enjoyed her

Nominate your most outstanding and inspiring professor before Dec. 2, 1988.

Any full-time student, faculty or staff member may submit one or more nominations, which includes the professor's name, department and a supporting statement" containing evidence of merit, based upon criteria below for this year's

Distinguished Teacher Award

Criteria for the award:

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Only full-time, tenured faculty members teaching during this academic year who have not previously won the award are eligible. Nomination forms may be submitted at the University Union Information Desk or the Information Desk at the Kennedy Library.

* The supporting statement is essential for the nomination to be considered seriously. Please state clearly why you believe this professor deserves such an award.

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year in England — after the initial culture shock wore off.

"When I first got there, it was kind of difficult," she said. "I would call my friends back here in California and they would tell me that they went to the beach and I'd say 'great, I'm wearing thermal underwear today.'"

She said part of her culture shock was just trying to communicate with the local shopkeepers who spoke with thick Yorkshire accents.

"I would have to repeat myself three or four times when I would go shopping because of my accent," Velcamp said. "At times I felt kind of stupid."

Grocery shopping was another story.

"I went in there and started looking for the Hostess Ding Dongs, Oreos, Doritos, diet Dr. Pepper and they didn't have it," Velcamp said. She said she wasn't a junk food junkie but looked for these items out of habit. In the end she ate a lot of salads.

After the culture shock wore off, Velcamp said she began liking England. One of the things she liked was the lack of the competitiveness that permeates American living.

"I took this aerobics class at the university and it was really kick back," Velcamp said. "It wasn't like this big competition on who wears the right socks, tights and everything. Nobody cared."

Dorm life was comfortable, Velcamp said.

"They had a kitchen and heating and showers," Velcamp said. "I didn't have a television, so I'd go next door to my neighbor's room to watch this really popular show called 'Neighbors.' It was an Australian soap opera everyone would watch — guys and girls."

She said when she returned to Cal Poly, she experienced a culture shock of sorts in having to re-adjust to California lifestyles.

"My perspective on things changed — I see things differently," Velcamp said. "It was definitely a learning experience."

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A European Adventure

Students taste foreign culture through state program

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Imagine speaking a foreign language to customers, co-workers and clients in Germany, Switzerland, Belgium, France, Finland or the Canary Islands.

Imagine choosing a country where to work, a specific job and receiving 14 units of academic credit for a two-quarter commitment.

This is no idle summer fantasy.

The Foothill International Education Program offers students who are enrolled in universities and community colleges the chance to spend a summer working in Europe or the Canary Islands, where more than 350 different jobs are available.

Annemarie Wylie, a senior in child development with a minor in German, is Cal Poly's volunteer representative for the International Education Program based at Foothill College in Los Altos Hills.

"This is not a program to make money," Wylie said, "this program is an approach to cultural experience."

Wylie has spent two summers with the program.

Wylie said the purpose of the program is to allow students the chance to work in a foreign country, to speak the native language, to interact with people from that country and to immerse themselves in a different culture.

"You come back and think and see the world differently," Wylie said.

As a result of her experience in the program, Wylie wants to pursue a career in international education and work with foreign exchange students.

"It's a once-in-a-lifetime experience."

'The (European) customers always look forward to American students coming over.'

—Annemarie Wylie

It changes your life," Wylie said.

To be eligible, students must be U.S. citizens, at least 18 years old and have taken two or more

their country. Students must write a 15-page report about their experience when they return.

Wylie said this was designed to help students learn the culture and customs of the country where they would be working and ease their culture shock before they arrive in Europe.

If students are accepted into the program, they pay round-trip airfare to their European job-site, as well as tuition, registration and insurance fees, Wylie said. Students must also have a minimum reserve of \$600 when they leave. It cost Wylie about \$800 to go to Switzerland last summer.

Housing is provided by the program for some jobs, but students may have to pay a small amount of rent for others, Wylie said.

Wylie worked last summer, along with another American student, at a bakery owned by the Migros Corp., the largest corporation in Switzerland. The bakery was in the "Gundelitor" Migros market, and Wylie worked at the front counter greeting customers, arranging the display case and selling about 35 different types of bread, rolls and croissants.

The best part about her job, she said, was meeting and talking with customers, many of whom became her friends.

Her customers were curious about life in American and often asked her about American culture and customs. Some even invited her to their homes for dinner.

"They were really excited about Americans coming over," Wylie said. "The customers always looked forward to American students coming over."

Wylie and other students were also given tours of other Migros operations such as a brewery, cheese factory and chocolate factory.

Wylie worked five days a week with Sundays and Mondays off. She travelled to the Swiss Alps, France and the Black Forest, among other places.

In addition, the French, German and Italian-speaking parts of Switzerland were within a half-hour of Basel.



make relationships," Hertig said.

Hertig said at currency exchange rates, she made about \$8 an hour.

"I hate to say it was such hard work because it was so much fun," Hertig said.

Hertig said students who are considering the work-program should be flexible, open-minded and should keep their expectations low. Students should be willing to take part in anything — eat new foods, work long hours at times and talk to people in their native language, she said.

It is important for students to not think of it just as a job but as a chance to meet a cross-section people from a different country, Hertig said.

"The experience of a lifetime is not overstating it," Hertig said. "It affected my life in a lot of different ways."

"The program does so much for you by getting you a job, getting you a work visa and a place to live," she said.

In addition, the program provides phone numbers if any problems arise. The program's director visits each student during their stay in Europe to determine how they are faring.

One of the biggest benefits of the program, Hertig said, was that it helped her improve her skill in speaking a foreign language.

"There's no comparison to learning a language than having to live it, learn it and speak it 24 hours a day," Hertig said.

It cost her about \$800 for airfare and miscellaneous fees, Hertig said. After her work commitment was fulfilled, she travelled to Italy where she stayed in expensive hotels, went on a shopping spree and bought many gifts for her family. Hertig said she still brought home \$300 at the end of the summer.

"This program is not very costly," Hertig said. "People don't realize how cheap they can go over and see Europe."

Hertig said she is financially independent and was able to afford the program.

An information and orientation program will take place Tuesday, Nov. 16 from 3 to 6 p.m. in UU room 216.

"In one day, you could hear six different languages," Wylie said.

Wylie was surprised at how open-minded and friendly the Swiss were.

"They were very heart-warming people," Wylie said.

Students have a wide variety of jobs from which to choose, Wylie said. They can work on farms, or in banks, credit unions, retail and grocery stores, breweries, cheese factories,

'The experience of a lifetime is not overstating it. It affected my life in a lot of different ways.'

—Michelle Hertig

bakeries, car manufacturing plants, restaurants, hotels, hospitals and many others.

Jobs can be matched to students' majors at the students' request, Wylie said.

Michelle Hertig, a journalism junior, worked in Berne, Switzerland's capital, last summer.

Hertig, who is part Swiss, was able to visit the place where her grandfather was born.

She worked at an outdoor fruit stand for a grocery store owned by the Migros Corp.

Hertig had three years of German in high school and has taken two German classes at Cal Poly. She also went to Germany on an exchange program.

Hertig said she built strong friendships with her customers. Since Europeans tend to shop three to four times a week for groceries, she said she saw the same people often.

"Working outside you got to meet a lot of the customers and

Story by Jeff Blizzard



Annemarie Wylie during a day-trip to Lucerne, Switzerland

In 1984, after she graduated from high school, Wylie spent a summer working on a dairy farm in West Germany. Last summer, she spent three months working in Basel, Switzerland on the Rhine River bordering France and Germany.

"I'm planning on going for a third time this summer with the program," said Wylie, who plans to return to Basel.

quarters of German, French or Italian. Students do not have to be fluent in a foreign language.

Students must go through an interview with the director of the program, apply, and if accepted, must spend one quarter before they leave preparing for their visit. Students listen to tapes from students who have worked in Europe, talk with those students and prepare a report about

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Jan Bradford, Democrat

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David Blakely, teacher

Carl Hysen, supervisor, 5th district

port san luis harbor district commissioner

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Brian Wolf, businessman

Pat H. Farris, retired port official

Carolyn Moffatt, businesswoman, boat owner

Keith Kelsey, Avila Beach fire chief

Les Crist, retired administrator

Hal Halldin, civil engineer

Deposit of Public Moneys. Legislative
Authorizes Legislature to deposit insured industrial loan company. Fiscal impact. However, could result in greater competition for the deposit of public money.

Governor's Parole Review. Legislative
Permits governor to modify or rescind murder convictions with indeterminate sentences. Unknown state impact which depends on granting or denying parole.

Assessed Valuation. Legislative
Authorizes homeowners over \$500,000 valuation to replacement dwellings in 1990. The property tax revenue loss would be \$10 million in the first year if all counties participated. Thereafter, the revenue loss would increase.

Justice Courts. Eligibility. Legislative
Provides that justice courts are eligible for justice court judges. Fiscal effect. Depends on legislative implementation.

Commission on Judicial Performance Amendment
Authorizes public hearings in some cases before Commission; sets members' terms of office on state costs.

Veteran's Property Tax Exemption Amendment
Deletes requirement of prior California veterans' property tax exemption. Fiscal impact: tax collections would probably be less in 1989-90.

Judges. Legislative Constitutional Amendment
Permits judges to teach part-time. Impact: Little, if any, fiscal impact.

Hunger and Homelessness Funding. Initiative
Creates funding program to assist by collecting fines and issuing bonds. Collections are unknown — possibly year.

prop 78

Higher Education Facilities Bond Act of 1988

This act provides for a bond issue of \$600 million to provide funds for the construction or improvement of facilities of California's public higher education institutions, including the University of California's nine campuses, the California State University's 19 campuses, the 70 districts of the California community colleges, and the California Maritime Academy. The use of funds authorized under this act includes, but is not limited to, the construction or improvement of classrooms, laboratories, and libraries, and the implementation of earthquake and other health or safety improvements.

prop 83

Clean Water and Water Reclamation Bond Law of 1988

This act provides for a bond issue of \$65 million to provide funds for water pollution control and water reclamation projects and makes changes in the Water Conservation and Water Quality Bond Law of 1986 relating to loans and the Clean Water Bond Law of 1984 relating to accounts, funding for specified purposes, loans and compliance with federal requirements.

prop 79

1988 School Facilities Bond Act

This act provides for a bond issue of \$800 million to provide capital outlay for construction or improvement of public schools.

prop 84

Housing and Homeless Bond Act

This act provides for a bond issue of \$300 million to provide funds for a housing program that includes: (1) emergency shelters and transitional housing for homeless families and individuals, (2) new rental housing for families and individuals including rental housing which meets the special needs of the elderly, disabled, and farmworkers, (3) rehabilitation and preservation of older homes and rental housing, and (4) home purchase assistance for first-time homebuyers.

prop 80

New Prison Construction Bond Act of 1988

This act provides for a bond issue of \$817 million to provide urgently needed funds to relieve overcrowding in the state's prisons, county jails, and Youth Authority facilities through new construction.

prop 85

Library Construction and Renovation Bond Act of 1988

This act provides for a bond issue of \$75 million to provide funds for a library construction and renovation program.

prop 81

California Safe Drinking Water Bond Law of 1988

This act provides a bond issue of \$75 million to provide funds for improvement of domestic water systems to meet minimum drinking water standards.

prop 86

County Correctional Facility Capital Expenditure and Youth Facility Bond Act of 1988

This act provides for a bond issue of \$500 million to provide funds for the construction, reconstruction, remodeling, replacement, and deferred maintenance of county correctional facilities and county juvenile facilities and to provide funds to youth centers and youth shelters.

prop 82

Water Conservation Bond Law of 1988

This act provides for a bond issue of \$60 million to provide funds for a local water projects assistance program, water conservation programs, and groundwater recharge facilities.

prop 87

Taxes, Redevelopment Agencies. Legislative Constitutional Amendment

Authorizes Legislature to prohibit property taxes for bonded indebtedness repayment from redevelopment agency use. Fiscal impact: If implemented, property tax revenues received by redevelopment agencies would be reduced.

Election '88

K. Obasi

88

Constitutional Amendment

public moneys in any federally
fiscal impact: No direct fiscal im-
ater interest-income by increasing
oneys.

prop 96

Communicable Disease Tests. Initiative

Requires court ordered AIDS and communicable disease testing of
persons charged with sex and assault crimes. Fiscal impact: The
costs to state and local governments could range up to \$1 million a
year.

prop 103

Insurance Rates, Regulation, Commissioner. Initiative

Reduces auto, other property/casualty rates. Requires elected In-
surance Commissioner's approval of rates. Prohibits price-fixing
discrimination. Fiscal impact: Additional state administrative costs
of \$10 to \$15 million in 1988-89, to be paid by fees on insurance in-
dustry. Unknown savings to state and local governments from
reduced insurance rates. Gross precal governments from reduced in-
surance rates. Gross premium tax reduction of approximately \$125
million for first three years offset by required premium tax rate ad-
justment. Thereafter, possible state revenue loss if rate reductions
and discounts continue but gross premium tax is not adjusted.

89

Constitutional Amendment

reverse parole decisions involving
inate sentences. Fiscal impact:
s on the actions of the governor

prop 97

State Occupational Safety and Health Plan. Initiative

Requires governor and Department of Industrial Relations to
restore private sector Cal-OSHA program. Fiscal impact: Net state
costs are estimated at approximately \$10.4 million of it imposes new
obligations, or approximately \$700,000, if measure largely restates
existing obligations.

prop 104

Automobile and Other Insurance. Initiative

Establishes no-fault insurance for automobile accidents. Reduces
rates for two years. Restricts future regulation. Fiscal impact: Addi-
tional state administrative costs of \$2.5 million in 1988-89, paid by
fees on insurance industry. Possible state revenue loss of \$25 million
annually for two years.

90

Constitutional Amendment

5 certain transfer of assessed
in other counties. Fiscal impact:
d not exceed \$20 million in the
1 and could be substantially less.
ease annually.

prop 98

School Funding. Initiative

Provides minimum school funding levels: Transfers certain excess
revenue, otherwise returnable to taxpayers, to schools and colleges.
Fiscal impact: The state cost of bringing schools up to a minimum
funding level is \$215 million in 1988-89. Local administrative costs
are estimated to be \$2 million to \$7 million a year for preparation
and distribution of School Accountability Report Cards.

prop 105

Disclosures and Consumers, Voters, Investors. Initiative

Requires disclosure concerning toxic products, "Medigap" in-
surance, initiatives, nursing homes, and South Africa connections.
Fiscal impact: The net annual state costs could be up to \$550,000.
Unknown revenue from fines.

91

Constitutional Amendment

re courts of record. Specifies
fiscal impact: By itself, no direct
ementation.

prop 99

Cigarette and Tobacco Tax. Benefit Fund. Initiative

Imposes additional cigarette and tobacco tax for medical care,
health education, other purposes. Fiscal impact: Raises state reve-
nues approximately \$300 million in 1988-89 (part-year) and \$600
million in 1989-90 (first full-year). State administrative costs are
estimated at \$500,000 in 1988-89 and \$300,000 in subsequent years.

prop 106

Attorney Fees Limit for Tort Claims. Initiative

Limits amount of contingency fees which an attorney may collect in
tort cases. Fiscal impact: Net fiscal effect on state and local gov-
ernments is unknown.

92

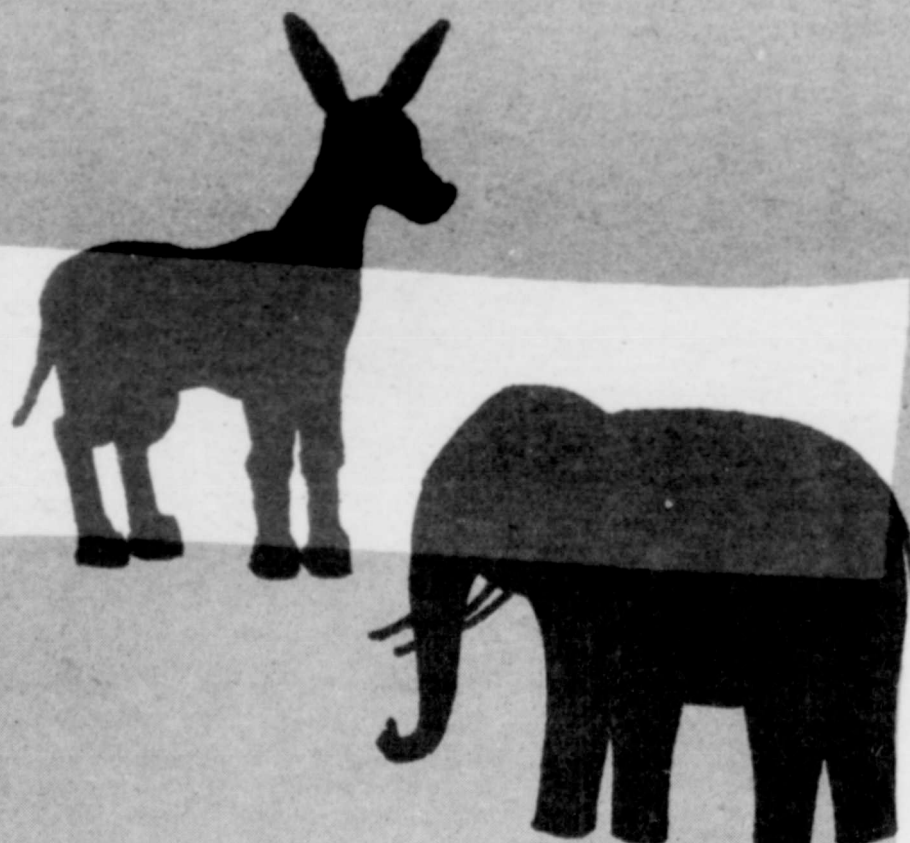
ance. Legislative Constitutional

e formal disciplinary proceedings
terms. Fiscal impact: Minor im-

prop 100

Insurance Rates, Regulation. Initiative.

Reduces good driver rates. Requires automobile, other property/
casualty, health insurance rate approval. Adopts anti-price-fixing,
anti-discrimination laws. Fiscal impact: Additional state ad-
ministrative costs of \$10 million in 1988-89, paid by fees on in-
surance industry, possible state revenue loss of \$20 million.



93

on. Legislative Constitutional

alifornia residency from \$1,000
Fiscal impact: Loss in property
ss than \$50,000 per year beginn-

prop 101

Automobile Accident Claims and Insurance Rates. Initiative

Reduces automobile insurance rates, limits compensation for
non-economic losses for four years. Fiscal impact: Additional state
administrative costs of \$2 million in 1988-89, paid by fees on in-
surance industry. Possible state revenue loss of \$50 million annually
for four years.

94

ndment

e outside normal hours. Fiscal

prop 102

Reporting Exposure to AIDS Virus. Initiative

Requires reporting persons exposed to AIDS virus to health of-
ficers and notification to others. Fiscal impact: Unknown, possibly as
high as tens or hundreds of millions of dollars.

95

tiative

it hungry and homeless persons
s. Fiscal impact: Amount of fine
y, several millions of dollars a

The *Mustang Daily* does not recommend that students use this as their only guide to the candidates and issues concerning this county. The General Election Pamphlet provided by the Secretary of State gives adequate information on the issues and the respective party headquarters locally have information available on all partisan candidates.

All information presented here was obtained from the Sample Ballot and Voter Information Pamphlet from the county of San Luis Obispo.

M. Schopf

Sports

Mustangs need win to keep faint playoff hopes alive

By Anthony M. Romero
Staff Writer

The Mustang football team returns home after a recent tie with UC Davis, to try to unseat conference foe Southern Utah Saturday.

Cal Poly brings a 2-2 conference record and 4-3-1 overall mark into Saturday's game.

With two games remaining in the season Cal Poly is in an outside position to obtain a wildcard spot in the playoffs, but coach Lyle Setencich isn't as concerned about the playoffs as he is about Saturday.

"I don't know when the wildcard announcement is, but we've got to concentrate on our work ethic and winning before we

can worry about that," Setencich said.

The game pits Cal Poly's number one NCAA II rushing defense against Southern Utah's running attack, which features conference leader Kelvin Minefee who averages 114.5 rushing yards per game. The Thunderbirds also have two quarterbacks who specialize in the option and the passing game.

"We'll have to watch out for their option QB, and their passing QB," Setencich said, "but we're going with the same defense we've used all year."

Although the Thunderbirds have a strong offense, their defense gives up a whopping 503 yards per game, and Cal Poly offensive lineman Jeff Donovan

said the offense is ready to capitalize on the Thunderbirds tolerant defense.

"I'm sure we'll have a balanced attack," Donovan said, "and if we play intensely we'll win."

Cal Poly has never beaten the Thunderbirds in two outings and is hoping the third time is a charm.

The Thunderbirds own victories over common opponents Sacramento State 21-17 and Cal Lutheran 24-21. Cal Poly lost to Sacramento, and smothered Lutheran 42-6, so past opponents offer no prelude to Saturday's game.

Poly is in a three-way tie for third place with Southern Utah and Sacramento. A victory over the Thunderbirds and second place Santa Clara next week could put Cal Poly in a position for runner-up in the conference.

STATISTICAL COMPARISON

Cal Poly vs. S. Utah State

Total Offense:

Cal Poly - 364.3 yds per game
Southern Utah - 365 yds per game

Total Defense:

Cal Poly - 214.9 yds per game
Southern Utah - 503.3 yds per game

Rushing Offense:

Southern Utah - 217.6 yds per game
Cal Poly - 175.3 yds per game

Rushing Defense:

Cal Poly - 45.1 yds per game
Southern Utah - 249.7 yds per game

Passing Offense:

Cal Poly - 189 yds per game
Southern Utah - 147.4 yds per game

Passing Defense:

Cal Poly - 104.21 yds per game
Southern Utah - 138.42 yds per game

Scoring Offense:

Southern Utah - 27.6 pts per game
Cal Poly - 25.3 pts per game

Scoring Defense:

Cal Poly - 14.9 yds per game
Southern Utah - 34.9 pts per game.

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7PM HOME

VOLLEYBALL

SAN DIEGO STATE NOVEMBER 4
7:30PM AWAY

CSU FULLERTON NOVEMBER 5
7:30PM AWAY

SOCCER

POMONA NOVEMBER 5 3PM AWAY

CROSS COUNTRY

WEST REGIONALS NOVEMBER 5
HOME 8:30AM



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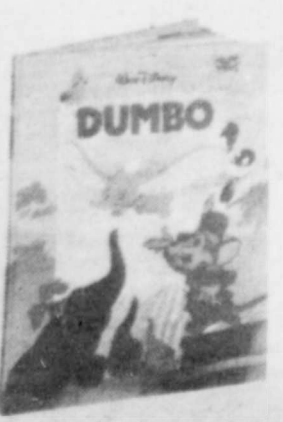
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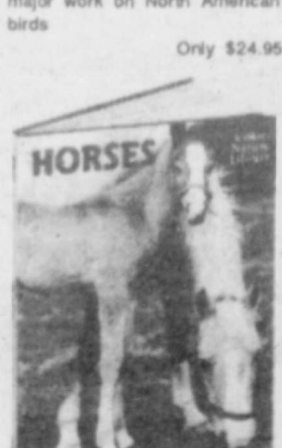
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PANETTA

From page 1
"greenhouse" effect, AIDS, drug control, terrorism, world debt and diplomacy.

Moving on to his third point, Panetta said the national deficit has tripled in the last eight years, making the United States "the largest debtor nation in the world."

"It represents a loss of resources," he said. "Not only do we have to borrow to pay our bills, we're having to borrow from savings, social security trust funds and now foreign investors," he said.

Panetta said the next president will have to raise taxes and cut defense and special-interest spending.

"You can spend all you want on national defense," he said. "If we don't spend money on human resources, we won't be a strong nation."

One resource issue the congressman said he has worked on is hunger. He said Congress was able to pass the Hunger Preven-

tion Act, which had the support of both parties.

But the key will be better management of resources, such as agriculture and oil exploration, he said.

Because the United States has done away with alternative power incentives, he said, it has put on pressure for offshore oil drilling. "What's essential for our coastline is a balanced approach and good stewardship," he said.

That's why the United States should continue to explore for oil offshore, but protect areas such as Big Sur and Mendocino, he added, calling those areas "national treasures."

On agriculture, Panetta said he is concerned that 200,000 people are no longer farming. "That should be a concern," he said. "Agriculture still remains an essential and important industry."

Although these are important concerns, Panetta said, it still depends on the people to put

pressure on government.

Panetta, once a dishwasher in Monterey, started in politics in 1966 on the staff of former Republican Senator Thomas Kuchel. He moved on to former-president Richard Nixon's staff in 1969, later to resign over a policy dispute. He wrote the book *Bring Us Together* and switched to Democratic political affiliation.

He has represented San Luis Obispo, Monterey and San Benito Counties, and parts of Santa Cruz County, since 1976. Panetta has been called a frugal congressman, returning to Congress unused expense monies and flying economy class on airline flights.

He recently co-authored a bill that passed the House, on federal taxation exemption in the form of a fellowship for outstanding teachers.

If he is re-elected, it is expected Panetta will become the new chairman of the Budget Committee.

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Poll indicates men prefer Bush over Dukakis

WASHINGTON (AP) — Polls indicate men like George Bush better than Michael Dukakis, a gender gap that analysts say Bush has successfully reinforced by depicting the Democrat as soft on crime and defense.

Much has been made of the other gender gap — the one that finds women favoring Democrats over Republican presidential candidates — but polling data also shows that men have a distinct set of standards by which they measure the two candidates.

Houston-based Republican pollster Lance Tarrance said Bush struck a chord among male voters with television advertisements that attacked Dukakis.

"Men tend to be far more concerned with preserving the status quo. Men also can be appealed to on so-called macho issues, such things as national defense and the crime issues," Tarrance said.

The attacks seem to have driven home with male voters, because "They make a stronger decision on who they don't want

... women make a stronger decision on who they do want," Tarrance said.

He said men also were suspicious of Dukakis because they sensed "there was more to Dukakis than he was letting us know," and they did not know what that something was.

In addition, Bush tapped into a male penchant for a more structured analysis of things that made them lean away from what they saw as a lack of national experience on the part of Dukakis.

"Experience really counts strongly with men," Tarrance said.

The very fact that Bush put Dukakis on the defensive for weeks and thus was able to set the agenda for the campaign gave him status as a strong leader, a factor which also attracted men, said Ethel Klein, associate professor of political science at Columbia University.

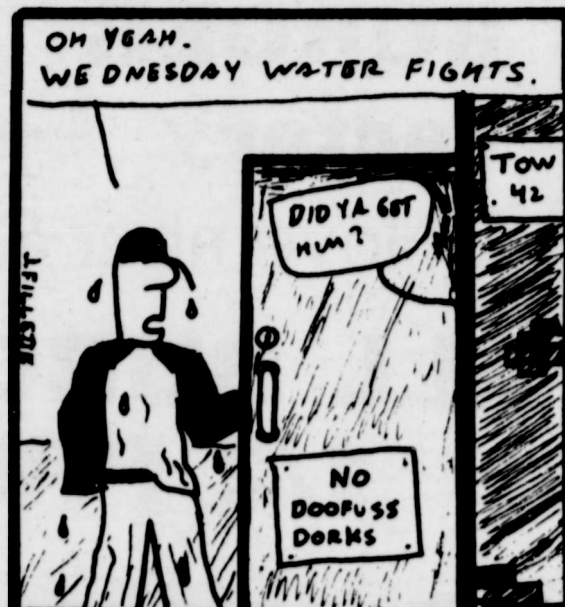
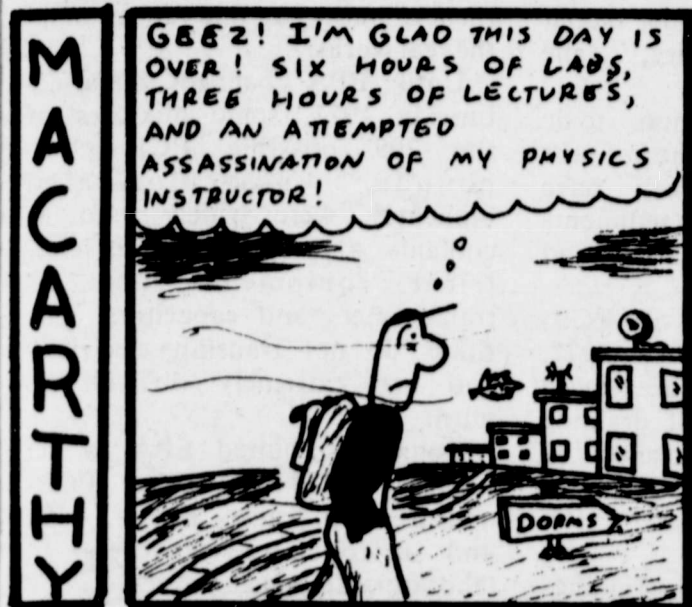
"Men really don't think he's strong," she said of Dukakis. "Every time Michael Dukakis has had a chance to define

himself, he's let Bush define him."

She cited Dukakis' now-famous tank ride, following a drumbeat of soft-on-defense attacks from Bush.

Klein said Bush "put the Democrats in a me-too position. He's been on the offensive all along," and that was a strong message that men liked.

In recent polls both men and women favor Bush over Dukakis, but the margin for men is greater.



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AIDS video reduces VD infection among Navy crews

LONG BEACH, Calif. (AP) — Navy sailors were less likely to be infected by gonorrhea, and probably by the AIDS virus, after a videotape about AIDS played constantly on their aircraft carrier for three days before shore leave, a doctor says.

"The incidence of gonorrhea among the crew dropped 75 per-

cent, from 16 to four cases per 1,000 men per day," said Dr. William O. Harrison, who created the video program before his retirement in August as head of the AIDS evaluation unit at Balboa Naval Hospital in San Diego.

"If the incidence of sexually transmitted disease is reduced,

then the likelihood of being exposed to the AIDS virus is reduced by the same amount," Harrison said during a recent symposium at the Long Beach Naval Hospital.

Harrison cited security rules in declining to name the aircraft carrier or ports it visited, but said it was one of many ships

that showed the 70-minute video. The carrier's crew, however, was the only group monitored for sexually transmitted disease rates before and after the video was shown.

All Navy personnel are tested for HIV, the AIDS-causing human immunodeficiency virus, before they are sent overseas.

"I can substantiate that the education program works," said Lt. Cmdr. Richard A. Weiner, flight surgeon on the Long Beach-based ship, Peleliu, which recently returned from the Western Pacific.

"Giving people information and scaring them a little bit can help," Harrison said.

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Bacteria reduces toxics in deadly PCBs

WASHINGTON (AP) — Oxygen-starved bacteria working in sediment beneath the Hudson River are transforming toxic PCB compounds into less dangerous forms, raising hopes of a significant easing of a major PCB cleanup problem nationwide, researchers said Thursday.

The resulting types of PCBs do not accumulate in living tissue, a government scientist said.

The researchers from Michigan State University said their results with anaerobic or oxygen-free bacteria could mean that not every contaminated sediment would have to be cleaned up, and cleanups that do proceed might be much less risky than people have assumed.

"If it is true, it could have enormous significance," said Richard D. Morgenstern, head of the Office of Policy Analysis in the Environmental Protection Agency.

Sally Valdez Cogliani, an EPA ecologist and sediment specialist, said the discovery showed promise, but she was more restrained than Morgenstern.

"Probably most situations are not anaerobic. I'd wonder about its general applicability," she said.

PCBs are a common toxic waste problem. In some of the better-known cases, they have contaminated harbor sediments at New Bedford, Mass., and Waukegan, Ill.

Millions of pounds of PCBs were used from 1929 to 1977. The nation's utilities are faced with the massive task of draining them from their transformers by the early 1990s, and PCB spills all over the landscape are a frequent problem.

The Michigan State findings appear to substantiate a theory put forward by General Electric Corp., source of most Hudson River PCBs, in a dispute with New York State over cleanup plans for the river.

The New York State Department of Environmental Conservation said it wanted to dredge up and place in a landfill 360,000 cubic yards of PCB "hot spots" in the Hudson River above Albany resulting from legal GE waste discharges from 1951 to 1973.

R.W. Groneman, spokesman for the department, said of the

new findings, "It's a good theory, but what does it mean in the real world?"

Until EPA banned manufacture in 1977, some mixtures of the 209 possible PCB compounds, polychlorinated biphenyls, were widely used as coolants and insulators in electrical equipment such as transformers and capacitors. The fluids do not transmit electricity and are extremely difficult to burn.

Congress required EPA to act because of findings that PCBs appeared to cause cancer, skin and reproductive disorders in laboratory animals.

PCBs accumulate in fatty tissue, and findings of high levels in fish led New York authorities to ban the taking of striped bass from the Hudson or ocean waters inshore.

The Michigan State researchers inoculated a common, heavily chlorinated commercial PCB with PCB-free bacteria from one of the Hudson sites. Sixteen weeks later, they found that 53 percent of all the chlorine had been removed, and molecules with only one or two chlorine atoms had increased from 9 percent to 88 percent of the sample.

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